A3940-1.1 U 9/90

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period June 4, 1990 through August 9, 1990) and cumulatively (September 1, 1989, through August 9, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	206	1098	$28359	$25975	$33000	$28000	$25000	466	5438	$28356	$26391	$32000	$28000	$24000
BUSINESS ADMIN (INCL MGMT	43	611	24295	23965	28200	25000	20000	99	1874	24398	23529	29000	25000	20000
DISTRIBUTION MANAGEMENT	+	35	+	24458				1	108	30000	25079	*	*	*
ECONOM & FINANCE (BANKING	126	590	27158	25266	32000	27000	21000	294	2472	27306	25184	32000	27500	22000
HOTEL/RESTAURANT MGMT.	+	89	+	20484				+	209	+	20752			
HUMAN RSRCS (incl LABOR R	3	36	23333	22885	*	*	*	10	140	23915	23101	*	*	*
MANAGEMENT INFO SYSTEMS	23	124	28396	27176	32000	28000	25000	83	599	28670	27428	32000	29000	25000
MARKETING/MARK MGMT (RESR	68	443	24038	23874	27500	24000	20000	143	1979	23861	23543	28000	23600	20000
REAL ESTATE	1	5	24000	25259	*	*	*	1	29	24000	24509	*	*	*
COMMUNICATIONS														
ADVERTISING	+	39	+	20981				+	104	+	20742			
COMMUNICATIONS	11	102	20659	21271	*	*	*	15	366	22990	21002	*	*	*
JOURNALISM	+	31	+	21096				+	134	+	19488			
TELECOMMUN/BROADCASTING	+	8	+	19892				+	73	+	20413			
EDUCATION														
ELEMENTARY EDUCATION	3	224	21560	18689	*	*	*	6	598	21613	18974	*	*	*
PRE-ELEMENTARY EDUCATION	+	12	+	18356				1	39	19500	17507	*	*	*
PHYSICAL EDUCATION	+	23	+	20918				+	67	+	19904			
SPECIAL EDUCATION	+	37	+	21843				+	123	+	20433			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	8	+	21020				+	20	+	19383			
TEXTILES & CLOTHING	+	11	+	18823				+	144	+	20662			
MERCHANDISING MANAGEMENT	+	41	+	19113				7	94	25000	19496	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	12	38	23804	24058	*	*	*	12	76	23804	23607	*	*	*
LETTERS (incl English, Li	25	105	25348	22533	32000	23400	21000	38	262	23637	21566	32000	23000	15600
VISUAL & PERFORMING ARTS	9	51	22278	20757	*	*	*	10	119	21830	20588	*	*	*
HUMANITIES - OTHER	18	61	25084	22453	*	*	*	19	165	24869	23213	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	26	+	21501				+	57	+	20745			
HISTORY	32	65	24284	22860	32000	22000	19000	38	125	25226	22715	32000	25000	19000
POLITICAL SCIENCE/GOVT	51	115	25712	23681	32000	26000	20000	75	265	26120	23677	33000	26000	20000
PSYCHOLOGY	26	116	23275	21024	31000	22750	16500	35	299	23276	20688	30600	23000	16500
SOCIOLOGY	7	38	21757	20113	*	*	*	7	82	21757	20134	*	*	*
SOCIAL SCIENCES-OTHER	13	107	23247	20976	*	*	*	51	230	25331	21627	32500	26000	15400
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	68	29404	30688	*	*	*	14	346	28899	30509	*	*	*
AGRICULTURAL	+	6	+	30458				+	59	+	30127			
ARCHITECTURAL	1	16	22000	28110	*	*	*	1	73	22000	28916	*	*	*
BIOENGINEERING & BIOMEDIC	3	5	20163	25698	*	*	*	10	52	26760	30052	*	*	*
CHEMICAL	13	417	36118	35296	*	*	*	145	2290	34737	35122	37000	35400	33000
CIVIL	21	276	28697	28533	32000	29120	26252	132	1422	29020	28136	32400	28786	26000
COMPUTER	7	108	30609	32343	*	*	*	11	439	31451	31490	*	*	*
ELECTRICAL/ELECTRONIC	36	905	30546	31665	33600	31860	26252	248	3529	32176	31778	35220	32500	27300

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$36000				2	6	$28976	$30019	*	*	*
INDUSTRIAL	5	140	$29276	30013	*	*	*	92	995	30636	30525	$35000	$31000	$26200
MECHANICAL	46	792	30825	31703	$33000	$32000	$26252	367	3587	31893	32064	34560	32160	29000
METALLURGICAL	+	44	+	31589				1	205	33000	32235	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	28383				+	44	+	29383			
NUCLEAR	+	20	+	33302				5	55	31120	31750	*	*	*
PETROLEUM	+	20	+	33504				+	158	+	35202			
TEXTILE	+	7	+	33026				+	10	+	33219			
ENGINEERING TECHNOLOGY	9	184	32833	29990	*	*	*	18	483	32475	29318	*	*	*
INDUSTRIAL TECHNOLOGY	+	53	+	30058				4	116	28510	29235	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	17	+	21448				1	123	22000	21834	*	*	*
ANIMAL SCIENCES	+	13	+	21436				+	55	+	19719			
PLANT SCIENCES	+	4	+	19125				1	32	25000	21176	*	*	*
NATURAL RESOURCES	+	8	+	20032				+	24	+	19058			
OTHER AGRICULTURAL SCIENC	+	7	+	26829				+	56	+	24411			
COMPUTER SCIENCE														
COMPUTER SCIENCE	28	362	30498	30012	35000	31250	26000	143	1382	31104	29804	34500	32000	26500
COMPUTER PROGRAMMING	+	16	+	26526				1	86	27000	28223	*	*	*
INFORMATION SCIENCES & SY	+	112	+	29147				4	457	34713	28631	*	*	*
SYSTEMS ANALYSIS	+	3	+	25669				+	17	+	30556			
HEALTH SCIENCES														
ALLIED HEALTH	+	53	+	28219				+	137	+	27436			
HEALTH SCIENCES	+	12	+	21561				+	40	+	20827			
NURSING	16	126	31697	28330	*	*	*	17	246	31421	28270	*	*	*
PHARMACY	10	47	45176	36811	*	*	*	10	86	45176	36728	*	*	*
SCIENCES														
ACTUARIAL	6	14	29167	30757	*	*	*	6	78	29167	28267	*	*	*
ARCHITECTURAL & ENVIRONME	+	27	+	24947				+	106	+	25125			
BIOLOGICAL	8	46	23900	22283	*	*	*	11	108	24900	21800	*	*	*
CHEMISTRY	2	45	29600	25753	*	*	*	8	152	30585	27494	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	4	+	25200				+	29	+	23463			
MATHEMATICS	20	103	30548	27883	33300	31000	27000	61	357	29495	27032	33100	30000	26000
PHYSICS	1	16	29700	28179	*	*	*	20	58	32665	29157	35100	33000	29700
OTHER PHYSICAL & EARTH SC	+	9	+	21009				3	18	21000	21044	*	*	*
POLYMER SCIENCE	+	2	+	31560				+	8	+	32066			
TEXTILE SCIENCE	+	6	+	27453				+	30	+	26979			
TOTALS	913	8407						2747	33844					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	185	779	$28638	$26347	$33000	$28000	$25000	417	4114	$28718	$26824	$32000	$29000	$25000
ACCOUNTING (PRIVATE)	28	365	25516	25293	30000	25000	22000	79	1486	25658	25273	30000	26000	22000
COMMERCIAL BANKING (CNSMR	13	54	29500	23914	*	*	*	24	279	26642	21915	32000	25500	20800
COMMERCIAL BANKING (LENDG	17	37	27691	25302	*	*	*	29	302	27422	24171	32000	28000	22000
INVESTMT BANKING (CORP FN	19	44	31295	29555	*	*	*	41	124	30873	29065	34000	31000	27500
INVESTMT BANKNG (M & A)	+	3	+	24335				3	19	27933	26534	*	*	*
INVESTMT BANKG (REAL EST)	1	5	30500	25525	*	*	*	2	19	28250	25358	*	*	*
INVESTMT BANKG (SALES & T	2	8	25000	22662	*	*	*	3	36	28000	23226	*	*	*
FINANCIAL/TREASURY ANALYS	28	190	29579	25976	34000	30000	25000	136	774	29504	26692	33000	30000	25000
PORTFOLIO MGMT/BROKERAGE	+	18	+	22394				5	90	29300	23430	*	*	*
UNDERWRITING	24	55	24771	25135	27000	25500	22000	32	212	24203	24012	27000	24750	21000
INSURANCE - CLAIMS	8	75	23813	21879	*	*	*	21	191	24076	22456	26000	25000	21000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	14	+	18098				+	39	+	20370			
MEDIA PLANNING	4	10	23875	18548	*	*	*	6	31	22583	19795	*	*	*
REPORTING	1	9	17500	16444	*	*	*	2	30	21750	16517	*	*	*
PRODUCTION	3	14	20400	24200	*	*	*	6	67	24217	25338	*	*	*
PUBLIC RELATIONS	6	38	23051	20413	*	*	*	7	114	24686	20322	*	*	*
WRITING / EDITING	2	47	13750	21822	*	*	*	4	112	17125	19972	*	*	*
MARKETING														
ADVERTISING	10	40	23650	23681	*	*	*	15	104	23300	21927	*	*	*
BRAND/PRODUCT MANAGEMENT	7	68	27714	26393	*	*	*	22	276	25995	25442	30000	25110	21250
BUYER/MERCHANDISING	27	94	24630	23302	27000	24000	22000	43	551	25523	23021	28000	27000	22000
DISTRIBUTION	1	40	21000	26430	*	*	*	9	158	25456	26152	*	*	*
MARKET RESEARCH	12	59	23750	24320	*	*	*	16	135	24625	25128	*	*	*
PURCHASING	+	15	+	25413				2	69	21500	24204	*	*	*
SALES	64	588	23533	24475	28000	24000	18000	114	2171	24394	24719	30000	25000	18800
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	9	24	23751	21392	*	*	*	16	62	23841	21236	*	*	*
FINANC,TAXA, MONETARY POL	1	33	20000	23768	*	*	*	1	102	20000	23017	*	*	*
ECONOMIC PROGRAMS	2	12	19998	21721	*	*	*	2	28	19998	24373	*	*	*
LAW ENFORCEMENT	1	34	21500	22336	*	*	*	1	67	21500	24037	*	*	*
MILITARY	2	35	18000	22925	*	*	*	4	133	20975	22375	*	*	*
NATIONAL SECURITY	+	6	+	22133				2	15	29850	24459	*	*	*
URBAN / REGIONAL PLANNING	1	16	16000	21773	*	*	*	6	33	24745	23546	*	*	*
ENGINEERING														
BIOENGINEERING	3	46	20829	33374	*	*	*	4	107	23372	33193	*	*	*
DESIGN / CONSTRUCT	18	475	29060	30675	*	*	*	110	2007	29675	30096	33800	29120	26000
ENVIRONMENTAL/SANITATION	4	55	29350	29174	*	*	*	17	261	29493	29334	*	*	*
MANUFACTURING/INDUSTRIAL	27	526	31668	31724	34800	32000	30000	107	2160	32102	31948	35400	32400	29000
SYSTEMS / PROGRAMMING	3	88	30084	31039	*	*	*	41	460	32821	31078	36000	33000	29600
POWER SYSTEMS	5	95	32700	31662	*	*	*	28	486	32267	31720	33600	32100	31500
SOFTWARE DESIGN & DEVELOP	10	156	32568	32064	*	*	*	47	503	33058	31802	36000	32500	30000
HARDWARE DESIGN & DEVELOP	+	123	+	31853				21	417	34443	32303	36800	33800	33400

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	111	$33328	$32109	*	*	*	50	689	$31997	$32283	$35750	$32450	$26000
TESTING	3	55	24000	29755	*	*	*	12	298	29526	30205	*	*	*
PROCESS ENGINEERING	11	279	35964	35339	*	*	*	102	1669	34631	35045	36600	35300	32136
PROJECT ENGINEERING	14	253	30473	31818	*	*	*	74	1383	32110	32130	35220	32610	28000
OTHER ENGINEERING	24	718	31005	31291	$33000	$31900	$26900	405	2835	31690	31333	34800	32160	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	7	18000	19788	*	*	*	2	38	21500	22109	*	*	*
INDUSTRIAL HYGIENE	4	22	19850	29409	*	*	*	4	23	19850	28826	*	*	*
MEDICAL TECHNOLOGY	2	14	22500	25269	*	*	*	2	40	22500	23950	*	*	*
NURSES / PERSONAL CARE	16	126	31697	28425	*	*	*	17	246	31421	28200	*	*	*
OCCUPATIONAL THERAPY	+	9	+	24933				+	28	+	25644			
PHARMACIST	10	42	45176	36674	*	*	*	10	68	45176	37466	*	*	*
PHYSICAL THERAPY	+	18	+	29180				+	60	+	29309			
RESPIRATORY THERAPY	+	3	+	23200				+	11	+	25030			
OTHER HEALTH RELATED	4	50	25525	22964	*	*	*	5	106	24420	21842	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	4	19	17750	22583	*	*	*	7	56	17514	19827	*	*	*
COUNSELING	5	46	19900	16385	*	*	*	8	102	19819	16658	*	*	*
FUNDRAISING / DEVELOPMENT	6	19	15183	17893	*	*	*	14	35	13650	16930	*	*	*
SOCIAL WORK	3	40	17833	16994	*	*	*	4	82	17825	17313	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	23	288	27696	28696	32000	28000	24000	77	1232	29057	28589	33000	30000	25000
INFORMATION SYSTEMS	27	135	30848	28913	34000	32000	26500	53	608	30375	28262	34200	30360	26500
SYSTEMS ANALYSIS & DESIGN	20	201	29915	29333	36000	29500	26000	46	689	30115	29539	34500	30000	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	14	28	30969	30740	*	*	*	25	123	30397	30222	32350	30500	28000
AGRICULTURE/NAT'L RESOURC	1	32	22000	19888	*	*	*	2	162	23500	20122	*	*	*
ARCHITECTURE	+	12	+	22980				+	35	+	21993			
CONSULTING	57	229	29399	28351	33000	30000	25000	155	987	29695	28679	34000	30000	26000
HUMAN RESRCS /INDUS RELS	2	49	27000	22568	*	*	*	7	172	29171	23233	*	*	*
MANAGEMENT TRAINEE	68	723	24314	22257	29500	24000	20000	159	2459	24913	22269	32460	24000	20000
MATH/STATISTICIANS	1	20	20178	26909	*	*	*	3	49	22858	25451	*	*	*
PARALEGAL	20	31	22119	22006	23000	22000	20000	34	61	21997	20908	22516	22000	20000
RESEARCHERS NON-TECHNICAL	+	16	+	25456				1	47	26000	22480	*	*	*
RESEARCHERS - TECHNICAL	7	27	29873	28073	*	*	*	7	80	29873	27896	*	*	*
TEACHING	13	392	18240	19634	*	*	*	17	1027	19154	19353	*	*	*
TOTALS	913	8407						2747	33844					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 6 SEPTEMBER 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	83	$31100	$29484	*	*	*	9	365	$31033	$29647	*	*	*
MBA--NON-TECH	41	228	39870	36009	$55000	$39000	$30000	57	798	39416	36175	$50000	$39000	$29891
MBA--TECH	13	49	36015	36349	*	*	*	30	174	37506	37737	45000	38500	30000
MS-BUSINESS	1	3	23000	27753	*	*	*	3	58	32967	34347	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	2	31	36500	32530	*	*	*	6	246	48333	36812	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	15	+	30646				+	72	+	31487			
MANAGEMENT INFORMATION SY	1	3	33600	29700	*	*	*	2	49	35300	33739	*	*	*
MARKETING/MKTNG MGT (RESE	3	11	26500	32109	*	*	*	3	90	26500	35440	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	2	+	24000				+	2	+	24000			
COMMUNICATIONS	3	9	28333	29422	*	*	*	3	17	28333	27602	*	*	*
JOURNALISM	+	+	+	+				+	2	+	24500			
EDUCATION														
EDUCATION ADMINISTRATION	+	16	+	24987				+	30	+	25698			
ELEMENTARY EDUCATION	+	12	+	24005				+	36	+	22893			
PHYSICAL EDUCATION	+	5	+	23598				+	11	+	27508			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	1	10	28000	24141	*	*	*	1	37	28000	22798	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	24350			
LETTERS	+	5	+	24920				+	9	+	22400			
VISUAL & PERFORMING ARTS	+	2	+	27802				1	9	31000	25399	*	*	*
HUMANITIES - OTHER	+	1	+	30000				+	3	+	24333			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	25000				+	2	+	22500			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	17	+	23055				+	47	+	24169			
SOCIOLOGY	+	+	+	+				+	3	+	20500			
SOCIAL SCIENCES - OTHER	+	17	+	27713				+	26	+	26536			

continued

ECPO REGIONAL Report No. 6 SEPTEMBER 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	28	+	$37713				5	86	$35716	$36114	*	*	*
AGRICULTURAL	+	2	+	41448				+	8	+	37700			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	4	42000	36500	*	*	*
CHEMICAL	1	19	$37920	36512	*	*	*	18	152	37804	37862	*	*	*
CIVIL	+	50	+	32770				6	242	31503	32366	*	*	*
COMPUTER	1	24	37000	37496	*	*	*	2	55	38000	35748	*	*	*
ELECTRICAL/ELECTRONIC	3	114	36500	37907	*	*	*	37	405	39177	37526	$43400	$39900	$34500
INDUSTRIAL	3	17	27751	33031	*	*	*	12	87	34896	35362	*	*	*
MECHANICAL	4	98	34555	35346	*	*	*	27	346	36660	36506	39150	36360	34000
METALLURGICAL	+	9	+	36878				+	38	+	36792			
MINING & MINERAL	+	2	+	45000				+	7	+	39626			
NUCLEAR	+	1	+	38400				5	19	35393	36728	*	*	*
PETROLEUM	+	3	+	41400				+	29	+	38412			
TEXTILE	+	2	+	33510				+	2	+	33510			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	19500				+	13	+	25696			
HEALTH SCIENCES	+	+	+	+				+	9	+	20402			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	17252				+	13	+	22839			
ARCHITECTURAL & ENVIRONME	+	3	+	23885				+	11	+	26905			
BIOLOGICAL	1	5	18000	22360	*	*	*	1	13	18000	27279	*	*	*
CHEMISTRY	+	2	+	36660				1	23	29500	32320	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	99	35994	37175	*	*	*	32	266	39904	36849	43400	40500	34800
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	10	+	34086				+	63	+	33644			
MATHEMATICS (INCL ACTUARI	2	13	26940	29390	*	*	*	5	45	29476	30069	*	*	*
PHYSICS	+	1	+	41600				2	12	33250	31480	*	*	*
POLYMER	+	+	+	+				+	9	+	37098			
TOTALS	85	1026						269	4048					

Master's Degree Candidates - Experience [1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	18	81	$46207	$39595	*	*	*	21	397	$45006	$43310	$53000	$42000	$36000
MBA--TECH	13	19	50867	47446	*	*	*	13	115	50867	48191	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	20	64	43625	40320	$55000	$41250	$34000	25	453	43248	45683	55000	42000	34000
MBA--TECH	19	46	41800	46161	*	*	*	19	234	41800	50355	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	16	66	44438	43515	*	*	*	25	341	41320	45883	51000	41000	34000
MBA--TECH	11	49	46724	46586	*	*	*	12	171	46413	51452	*	*	*
TOTALS	97	325						115	1711					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/4/90 THROUGH 8/9/90

CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	1	17	$42000	$55606	*	*	*	2	25	$42000	54788	*	*	*
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	23	+	46128				+	43	+	44900			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	6	+	30340			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	1	+	28000				+	2	+	26000			
PSYCHOLOGY	+	7	+	35857				+	13	+	34154			
SOCIOLOGY	+	2	+	32502				+	4	+	32502			
SOCIAL SCIENCES	+	5	+	37800				+	10	+	34200			
ENGINEERING														
AEROSPACE	+	2	+	56000				3	6	43864	48932	*	*	*
CHEMICAL	2	45	38000	50392	*	*	*	18	177	46130	50524	*	*	*
CIVIL	+	11	+	45177				2	20	48492	44481	*	*	*
COMPUTER	+	11	+	52536				+	15	+	50526			
ELECTRICAL/ELECTRONIC	+	51	+	53315				10	84	53848	53147	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	+	15	+	51853				9	40	48420	49887	*	*	*
METALLURGICAL	+	12	+	46867				2	30	48600	47296	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	45500				+	16	+	38912			
BIOLOGICAL	+	2	+	32500				+	2	+	32500			
CHEMISTRY	2	40	44658	45258	*	*	*	5	145	47834	45356	*	*	*
GEOLOGICAL SCIENCES	+	3	+	41267				+	14	+	38028			
MATHEMATICS	+	5	+	48704				1	11	53000	42775	*	*	*
PHYSICS	+	6	+	41717				2	17	41250	41486	*	*	*
POLYMER	+	1	+	45000				1	8	42000	46625	*	*	*
TOTALS	5	261						55	694					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28722 405 38500/25000			24163 8	36000 1		27800 1		
BUSINESS ADMIN (INCL MGMT	25167 3			26556 9	35000 1	28000 2	27067 3	27625 8	
ECONOM & FINANCE (BANKING	30750 4			25291 44 33000/21000	30394 54 35000/28000	26833 3	27525 8	29786 28 39000/26000	30875 4
MANAGEMENT INFO SYSTEMS	31000 3				36000 2	28500 2	27518 9	28183 18	
MARKETING/MARK MGMT (RESR		20500 4		23375 4		18500 1	26213 8	22500 2	
COMMUNICATIONS		19000 4			32000 1				
FOREIGN LANGUAGES	31000 1			28917 3	20000 1			28000 2	
LETTERS (incl English, Li		24000 1		22500 2	35167 3	21000 1		29600 5	
HUMANITIES - OTHER		22500 1		30250 4	35000 1			32000 2	15000 1
HISTORY	32000 1	23750 4		32000 2	30750 6			34000 2	
POLITICAL SCIENCE/GOVT		22667 3		29250 6	31129 14		20500 1	32750 8	
PSYCHOLOGY	29500 2	25000 1			27275 4	25000 1	19000 1	32000 1	
SOCIOLOGY		18000 2							
SOCIAL SCIENCES-OTHER	30000 2	22875 4		25000 2	30885 13	18000 1	28000 1	34000 6	
AEROSPACE & AERONAUTICAL									30360 1
CHEMICAL								35078 1	31200 8
CIVIL			28333 3					29083 6	28613 36 32400/27000
COMPUTER							36800 1	27000 1	
ELECTRICAL/ELECTRONIC	31000 1				40000 1	35714 7	33250 6	28818 11	
ENIVRONMENTAL ENGINEERING								28000 1	29952 1
INDUSTRIAL	28250 2			31333 3	32786 7			29886 21 37000/27600	
MECHANICAL	31250 2				35000 1			30277 13	31483 7
NUCLEAR									32000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ENGINEERING TECHNOLOGY					30500 1	32235 2	38000 1	31700 5	
PLANT SCIENCES								25000 1	
COMPUTER SCIENCE	32167 3			32833 3	31875 4	30000 2	29801 25 34000/26000	29647 17	34000 1
INFORMATION SCIENCES & SY								31350 1	
CHEMISTRY								31000 1	
MATHEMATICS	28200 5			34000 1	31167 6	30750 2	30600 5	28450 10	
PHYSICS					29500 1		35100 1	30850 2	
OTHER PHYSICAL & EARTH SC								16000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	27000 7		25500 1	24729 7		23350 6			
BUSINESS ADMIN (INCL MGMT			22000 1	23558 19		21660 20 27000/19000	30000 1		
ECONOM & FINANCE (BANKING	28833 30 35000/24000		25250 2	24555 31 27000/22000	22258 2	24285 20 41000/20000			20000 1
HUMAN RSRCS (incl LABOR R	20000 1			23000 3				22000 1	
MANAGEMENT INFO SYSTEMS	28250 4			27375 8					
MARKETING/MARK MGMT (RESR	24625 4			23946 13		23679 51 29000/21000			21000 4
COMMUNICATIONS				24750 2		21275 2			
MERCHANDISING MANAGEMENT						25000 7			
FOREIGN LANGUAGES				22000 1		18950 2			20000 1
LETTERS (incl English, Li				22000 2	24250 6	25250 4		17500 1	23000 1
VISUAL & PERFORMING ARTS						22833 6			
HUMANITIES - OTHER					21758 2	21000 1			
HISTORY	26500 2			23000 3	20750 4	23320 5			
POLITICAL SCIENCE/GOVT	16500 2		22000 1	27600 5	21559 11	24075 8			
PSYCHOLOGY		11960 1		24833 3	23000 1	24600 5		27000 1	
SOCIAL SCIENCES-OTHER			16305 1	26000 1	21800 4	22833 3			18000 1
AEROSPACE & AERONAUTICAL	31000 1								
COMPUTER				30000 1					
ELECTRICAL/ELECTRONIC	32500 6			31000 1					
INDUSTRIAL				32000 1		23000 1			
COMPUTER SCIENCE	31200 5			26640 5					
COMPUTER PROGRAMMING				27000 1					
ACTUARIAL				29167 6					

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BIOLOGICAL				28500 1					
MATHEMATICS				29737 21 33300/27000					

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

BY CURRICULUM/EMPLOYER

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	24500 2	25000 1		25770 2	27000 1	23530 2			
BUSINESS ADMIN (INCL MGMT	22500 2	28000 1	22500 1	27167 3	14500 1	21653 2	30650 1	25000 1	
ECONOM & FINANCE (BANKING	29000 4		21000 2	26863 7		19043 4			
HUMAN RSRCS (incl LABOR R									16450 1
MANAGEMENT INFO SYSTEMS				29060 5	26000 2	29000 2			20000 1
MARKETING/MARK MGMT (RESR	25000 1	21000 2				20598 2			
REAL ESTATE	24000 1								
COMMUNICATIONS			18000 1						
ELEMENTARY EDUCATION					21736 5				
PRE-ELEMENTARY EDUCATION					19500 1				
LETTERS (incl English, Li		24000 1					21250 2		
VISUAL & PERFORMING ARTS					21250 2				
HUMANITIES - OTHER					16125 4	16000 1			
HISTORY					21700 5		16000 1		
POLITICAL SCIENCE/GOVT	31000 1	31000 1				20735 4	23750 2		
PSYCHOLOGY		25000 1		22000 1	20500 2				15700 3
SOCIOLOGY							21500 1		
SOCIAL SCIENCES-OTHER					20200 2	12000 1	22000 1		19000 1
AEROSPACE & AERONAUTICAL				31500 1		27876 4			
ARCHITECTURAL							22000 1		
BIOENGINEERING & BIOMEDIC		30120 1		28500 1		26246 2	15400 1		32000 1
CHEMICAL		37800 1				26300 2	25000 1		
CIVIL	38500 1	30000 1	26880 5	33433 3		25504 10	28252 23 37000/25000		

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 2

BY CURRICULUM/EMPLOYER

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER		29400 1							
ELECTRICAL/ELECTRONIC		31912 10		32845 19		26614 17	33300 1		
INDUSTRIAL			34700 1	31960 5		24743 7			
MECHANICAL		32201 5		32681 12		25384 18		33000 1	33867 3
NUCLEAR				28500 2					
ENGINEERING TECHNOLOGY				35000 1					
COMPUTER SCIENCE		34000 4		32000 6		28113 3			
NURSING								31884 16	
BIOLOGICAL		24000 1			20000 3	19000 1			25000 1
MATHEMATICS				34500 1		20195 1	31700 1		
PHYSICS				34667 3					

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 4 - PAGE 1

BY CURRICULUM/EMPLOYER

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									28660 1
BUSINESS ADMIN (INCL MGMT			25000 1		25800 1		24000 1	25000 1	25550 2
DISTRIBUTION MANAGEMENT									30000 1
ECONOM & FINANCE (BANKING					26732 4		24500 2	21000 1	25000 1
HUMAN RSRCS (incl LABOR R								24000 1	
MANAGEMENT INFO SYSTEMS					29250 2				31400 5
MARKETING/MARK MGMT (RESR	18000 1						28600 3	27000 1	24683 6
ELEMENTARY EDUCATION				21000 1					
FOREIGN LANGUAGES				12000 1					
LETTERS (incl English, Li	23000 1		13867 6						
VISUAL & PERFORMING ARTS			17800 1						
HISTORY				12000 1					28500 2
POLITICAL SCIENCE/GOVT			12167 3					30000 1	30000 1
PSYCHOLOGY			22000 2	19750 2					
SOCIOLOGY			18000 2						32800 1
SOCIAL SCIENCES-OTHER			13200 5						32500 1
AEROSPACE & AERONAUTICAL					27050 4				
BIOENGINEERING & BIOMEDIC						22544 2			32000 2
CHEMICAL								29650 2	35238 54 38600/34200
CIVIL					30833 3			28472 17	31550 2
COMPUTER					31000 2				
ELECTRICAL/ELECTRONIC					32018 15		32686 7		31800 3
INDUSTRIAL						31460 1	32567 6		30463 8

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 4 - PAGE 2

BY CURRICULUM/EMPLOYER

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MECHANICAL					31465 39 33200/28500		32181 30 35000/30000	34398 2	34030 22 37920/32240
METALLURGICAL								33000 1	
AGRIBUSINESS						22000 1			
COMPUTER SCIENCE					31422 9				31622 3
PHARMACY									45176 10
BIOLOGICAL									29350 4
CHEMISTRY									29740 5
MATHEMATICS									28454 2
PHYSICS					29500 2				34000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 5 - PAGE 1

BY CURRICULUM/EMPLOYER

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	28600 5	27000 2	27000 2	30000 1				27000 3	
BUSINESS ADMIN (INCL MGMT	18000 2	30500 1	22500 2						
ECONOM & FINANCE (BANKING	24748 8	26820 9	29174 7	29000 4				26500 1	30000 1
HUMAN RSRCS (incl LABOR R		30350 2							27000 1
MANAGEMENT INFO SYSTEMS	31311 6	28800 5	28000 1	26667 3				25500 2	
MARKETING/MARK MGMT (RESR	23440 10	24000 3	24517 6	25923 9			22500 1		30000 1
COMMUNICATIONS	34100 1	18200 1		27500 1					
HUMANITIES - OTHER			37000 1						
POLITICAL SCIENCE/GOVT		28000 1		26500 1					
PSYCHOLOGY			24500 1						
SOCIOLOGY			26000 1						
AEROSPACE & AERONAUTICAL		31511 2			29000 1				
CHEMICAL		35129 9	35200 6	35663 8			35033 3	34935 25 37000/34000	35865 11
CIVIL		31333 3	31290 2	33000 1	30160 1			31750 2	35060 5
COMPUTER		33380 2							
ELECTRICAL/ELECTRONIC	32898 29 38500/29600	32865 86 40000/31000		33067 3	32333 6		34500 1	34560 3	34860 2
INDUSTRIAL	34333 3	31875 12	33100 2		29500 1			33000 1	35880 1
MECHANICAL	32333 6	32037 110 35000/30000	31620 5	32000 1	31841 17		33267 6	33777 13	34901 13
NUCLEAR		34500 1							
ENGINEERING TECHNOLOGY		33750 2			34080 1			31750 2	
INDUSTRIAL TECHNOLOGY		29000 1							
COMPUTER SCIENCE	32580 23 37500/30000	32440 23 36004/30960							32032 1
INFORMATION SCIENCES & SY		35833 3							

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY									32490 2
MATHEMATICS		29350 4							
PHYSICS	32650 2	33340 5		33000 2					
OTHER PHYSICAL & EARTH SC								24500 1	

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					25000 1	27500 5	22000 2
BUSINESS ADMIN (INCL MGMT					25000 2	22000 3	26500 4
ECONOM & FINANCE (BANKING					24280 2	28750 4	31000 2
MANAGEMENT INFO SYSTEMS						29667 3	
MARKETING/MARK MGMT (RESR					22560 1	28000 1	21250 4
COMMUNICATIONS			21000 1				26000 1
LETTERS (incl English, Li							25500 2
VISUAL & PERFORMING ARTS			21000 1				
HUMANITIES - OTHER							33000 1
POLITICAL SCIENCE/GOVT							31000 1
PSYCHOLOGY							21500 2
SOCIAL SCIENCES-OTHER							31000 1
CHEMICAL		34908 5	37200 1			36250 4	33075 4
CIVIL							29360 8
COMPUTER						31333 3	
ELECTRICAL/ELECTRONIC			34113 1			31683 8	28425 4
INDUSTRIAL		25200 2	32000 1	32100 2		33600 1	29133 3
MECHANICAL	32000 1	32137 6	32453 9	32067 3	32000 1	31044 10	31004 11
NUCLEAR							32100 1
ENGINEERING TECHNOLOGY			31000 1			26000 1	36000 1
INDUSTRIAL TECHNOLOGY			26000 1				29520 2
COMPUTER SCIENCE			33600 1			29000 1	28250 4
NURSING							24000 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MATHEMATICS						25000 1	28000 1
PHYSICS							32000 1
OTHER PHYSICAL & EARTH SC							22500 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28755 421 38500/25000	21667 24 26000/18000		25963 84 35000/20000	30769 101 40000/28000	25091 11	26689 32 36000/23500	29772 82 39000/25000	27700 5
BACHELOR - TECHNICAL	29808 13		28333 3	32357 7	32333 21 40000/30000	33536 13	30960 39 39000/26000	29509 92 37000/27000	29570 55 35000/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	27430 50 35000/21000	11960 1	22718 6	24533 98 31000/22000	22129 30 33000/20000	23441 140 41000/20000	30000 1	22167 3	20625 8
BACHELOR - TECHNICAL	31833 12			29221 37 33300/26000		23000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	26364 11	25000 7	20625 4	27132 18	20743 25 30000/14500	20926 18	22519 8	25000 1	17092 6
BACHELOR - TECHNICAL	38500 1	31977 24 38500/26200	28183 6	32571 54 38000/30000	20000 3	25811 65 32700/22000	27757 28 37000/24575	31950 17	31720 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	20500 2		15425 20 25000/12000	16900 5	27318 7		26467 6	25400 5	28198 21 33300/25000
BACHELOR - TECHNICAL					31242 74 35568/28800	24637 4	32317 43 36000/30000	29323 22 39796/28000	34667 116 45973/30000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26042 32 34100/18000	27033 24 32000/24000	26944 21 37000/23000	27016 19			22500 1	26417 6	29000 3
BACHELOR - TECHNICAL	32788 63 38500/30000	32477 263 40000/30200	33205 15	34367 15	31779 27 35000/30000		33920 10	34057 47 37000/32000	35033 35 38500/32724

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL			21000 2		24353 6	27219 16	25600 20 33000/21000
BACHELOR - TECHNICAL	32000 1	32136 13	32400 15	32080 5	32000 1	31603 29 37000/26200	29904 42 36500/26000

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	34094 8		32500 1	51042 12			32000 1	29175 8	
MBA--TECH	30300 5			35750 4	39000 1	36000 1	34000 1	30000 2	43000 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				40000 1		28000 1			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						29891 1			
MBA--TECH				42000 3		31490 1			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							39320 5		46500 4
MBA--TECH					45000 1				50000 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	41015 4	36000 1	39333 3	42250 4	32000 1				
MBA--TECH	39200 1	41333 3	42000 1	42000 1	44000 1			32000 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							32000 2
MBA--TECH							

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28710 406 38500/25000	25852 45 31500/22000	14300 1						27333 6
BUSINESS ADMIN (INCL MGMT	24000 1		27333 3	19500 2	34000 1				28600 3
ECONOM & FINANCE (BANKING	30500 2	25414 30 31500/22000	25469 13	27214 14	29047 15	26400 2	26000 1	25000 1	29101 79 36000/25000
HUMAN RSRCS (incl LABOR R		20000 1							24000 1
MANAGEMENT INFO SYSTEMS	31000 1	30700 1							28648 5
MARKETING/MARK MGMT (RESR			27000 2						27000 2
COMMUNICATIONS		24000 1			32000 1				
FOREIGN LANGUAGES	31000 1			28917 3					
LETTERS (incl English, Li				25000 1	36000 2				33500 1
HUMANITIES - OTHER			32000 1	30000 2	35000 1				29000 1
HISTORY				32000 2	31000 4				30500 3
POLITICAL SCIENCE/GOVT			26000 1	29375 4	31333 6			29500 2	31114 7
PSYCHOLOGY	29500 2				29300 2				34000 1
SOCIAL SCIENCES-OTHER	28000 1		28000 1	22000 1	30625 4				31000 9
CIVIL									38500 1
ELECTRICAL/ELECTRONIC					40000 1				32000 2
INDUSTRIAL					31000 1	31000 1			31625 4
MECHANICAL									35000 1
ENGINEERING TECHNOLOGY							30500 1		
COMPUTER SCIENCE		26520 1	38000 1		31000 1				29500 1
MATHEMATICS	28333 3		34000 1		31000 2				29344 8
PHYSICS									29500 1

AVERAGE SALARY OFFERS — SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION — CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 — 90th: 22080 / 10th: 18330 — PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC	MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
BUSINESS ADMIN (INCL MGMT	24500	1	22786	7	22700	8								29000	1		
ECONOM & FINANCE (BANKING	30000	2	24464	14	25175	4											
HUMAN RSRCS (incl LABOR R					21000	1											
MANAGEMENT INFO SYSTEMS	31000	1										24000	1				
MARKETING/MARK MGMT (RESR			23250	4	25650	2		18500	1			26000	1				
COMMUNICATIONS					25500	1				26000	1	26150	2	20000	2		
LETTERS (incl English, Li			22000	1				21000	1	17500	1			23000	1	23000	1
HISTORY			22000	1										30000	1		
POLITICAL SCIENCE/GOVT			28500	2	25000	1		31000	1							13750	2
PSYCHOLOGY			24250	2	26000	1		25000	1			25000	1				
SOCIOLOGY												18000	1				
SOCIAL SCIENCES-OTHER					26000	1		20000	2					16305	1	18000	1
AEROSPACE & AERONAUTICAL	31000	1															
COMPUTER SCIENCE														34500	1		
BIOLOGICAL					28500	1											
MATHEMATICS			30000	1	20000	1											

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			27000 1						
BUSINESS ADMIN (INCL MGMT		22000 2	27000 1	23000 1		22000 1	21256 9	27000 1	
DISTRIBUTION MANAGEMENT				30000 1					
ECONOM & FINANCE (BANKING		26610 2	24600 5	23000 3	28333 3	21000 1	24551 13	16000 1	
MANAGEMENT INFO SYSTEMS							21900 2		
MARKETING/MARK MGMT (RESR	23000 6	23585 9	25500 18	24000 3	24500 6		23707 51 35000/20000	20598 2	
REAL ESTATE							24000 1		
COMMUNICATIONS							20500 5		
MERCHANDISING MANAGEMENT			26875 4				22500 2		
FOREIGN LANGUAGES					22000 1		18450 2		
LETTERS (incl English, Li	24000 1		25250 4		22000 1				
VISUAL & PERFORMING ARTS			25667 3						
HUMANITIES - OTHER	22500 1	37000 1							
HISTORY	23750 4		24500 2		23000 3		25000 1	25000 1	
POLITICAL SCIENCE/GOVT	22000 1	26667 3	25667 3				25167 3	22750 4	20000 1
PSYCHOLOGY	25000 1	36000 1	27000 1				22333 6		
SOCIOLOGY					18000 1		29400 2		
SOCIAL SCIENCES-OTHER	23000 1	27000 3						23000 1	
CHEMICAL				35100 1				26600 1	
ELECTRICAL/ELECTRONIC		28400 1			31000 1		30500 4	26900 1	
INDUSTRIAL			23000 1				31125 4		
MECHANICAL							30333 3	26189 4	
COMPUTER SCIENCE							30000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES		EXECUTIVE, LEG	FINANC,TAXA, M
BIOLOGICAL							29200	2		
CHEMISTRY							30000	2		
MATHEMATICS							30000	1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING	19998 2								30000 1
HUMANITIES - OTHER			16000 1						
HISTORY					16000 1				
POLITICAL SCIENCE/GOVT			20000 1						
SOCIOLOGY		21500 1							
AEROSPACE & AERONAUTICAL				27000 1			32160 1		30862 1
ARCHITECTURAL							22000 1		
BIOENGINEERING & BIOMEDIC						23163 3			32000 1
CHEMICAL							31413 8	34293 3	35235 11
CIVIL					26494 5		28615 57 37000/26000	28142 11	
ELECTRICAL/ELECTRONIC							32550 8		31427 14
ENIVRONMENTAL ENGINEERING								28976 2	
INDUSTRIAL			22000 1						31421 16
MECHANICAL							30719 30 39796/28000	31000 1	32198 60 35500/29760
ENGINEERING TECHNOLOGY							30040 2		
INDUSTRIAL TECHNOLOGY							29640 1		27700 2
COMPUTER SCIENCE			25900 1	32700 1			30000 1		
BIOLOGICAL						24000 1			
MATHEMATICS							26000 1		
OTHER PHYSICAL & EARTH SC									24500 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING									35000 1
MANAGEMENT INFO SYSTEMS	29307 4								29143 7
MARKETING/MARK MGMT (RESR	29700 1								
VISUAL & PERFORMING ARTS						21000 1			
HUMANITIES - OTHER					33000 1				
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				
AEROSPACE & AERONAUTICAL	29000 1								28285 9
BIOENGINEERING & BIOMEDIC					31560 2				26997 3
CHEMICAL					34654 11	35717 1	34819 81 38600/33480	35586 7	35576 21 37800/34800
CIVIL		33433 3				25200 1		31920 10	28800 40 32500/26000
COMPUTER	36800 1	31500 1	31940 4						29400 1
ELECTRICAL/ELECTRONIC	33277 20 36800/31000	32404 10	32892 15	34388 16	32666 13	28475 4	34300 2	31829 19	32154 101 40000/27282
INDUSTRIAL	33820 5	31800 2		34250 2			28500 2	29500 1	30468 22 35000/26500
MECHANICAL	31780 2	31731 11		34000 1	31014 11	31700 5	34558 15	31973 33 37920/29000	31972 170 36000/29000
METALLURGICAL					33000 1				
NUCLEAR									31120 5
ENGINEERING TECHNOLOGY	30000 1	35000 1	34470 1		31000 1			31167 3	35500 2
INDUSTRIAL TECHNOLOGY									29000 1
COMPUTER SCIENCE	34682 4		32918 24 36004/31000	36800 1	27067 3				31838 13
CHEMISTRY					30375 4		34980 1		
MATHEMATICS	34500 1		36500 2						
PHYSICS	31500 1		35100 1	33800 1			33000 1	25000 1	34300 9

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	25000 1								
ECONOM & FINANCE (BANKING	18000 1								31750 2
MARKETING/MARK MGMT (RESR									20000 1
HUMANITIES - OTHER			20000 1						
HISTORY		22500 2							
PSYCHOLOGY									19600 1
SOCIOLOGY									19000 1
SOCIAL SCIENCES-OTHER		15400 1							
NURSING				31421 17					
PHARMACY						45176 10			
BIOLOGICAL		19000 1	25000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING							36000 1		
BUSINESS ADMIN (INCL MGMT			25000 1		26000 3	28067 3	29163 4	30500 1	
ECONOM & FINANCE (BANKING					27000 1	27040 5	29500 2	28000 1	
HUMAN RSRCS (incl LABOR R		16450 1				26000 1			
MANAGEMENT INFO SYSTEMS					27500 22 36000/24000	29036 10	31233 12		
MARKETING/MARK MGMT (RESR					22000 1	26600 2	36000 1		
ELEMENTARY EDUCATION	21000 1								
FOREIGN LANGUAGES	12000 1								
LETTERS (incl English, Li	15300 2		13150 4			32000 1			
VISUAL & PERFORMING ARTS		21500 1		17800 1					
HUMANITIES - OTHER					15000 1				
HISTORY			12000 1						
POLITICAL SCIENCE/GOVT			12000 2			33500 2			
PSYCHOLOGY	19667 3	18000 2	14500 1	12500 1					
SOCIOLOGY		17000 1							
SOCIAL SCIENCES-OTHER		20000 2	12600 5	20500 2					
BIOENGINEERING & BIOMEDIC									22000 1
CIVIL							28000 1		
COMPUTER					30000 1	31750 2			
ELECTRICAL/ELECTRONIC					28000 1				
INDUSTRIAL		27600 1				27000 1			
MECHANICAL					31000 1				
ENGINEERING TECHNOLOGY						33400 5			

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
PLANT SCIENCES									25000 1
COMPUTER SCIENCE					30668 44 36000/27000	30991 16	29824 18		
COMPUTER PROGRAMMING					27000 1				
INFORMATION SCIENCES & SY						34713 4			
ACTUARIAL							24000 1	30200 5	
MATHEMATICS					25000 1		29000 6	30579 18	
PHYSICS						29700 1			

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25483 6					
BUSINESS ADMIN (INCL MGMT		27350 10	30000 1	23260 32 30500/20000					14500 1
ECONOM & FINANCE (BANKING		30100 30 39000/26000		26251 36 41000/21000	20178 1	22258 2	26000 1	30000 3	
HUMAN RSRCS (incl LABOR R			27425 4	22000 1					
MANAGEMENT INFO SYSTEMS		28500 17							
MARKETING/MARK MGMT (RESR				22530 30 27000/19500					
COMMUNICATIONS				21275 2					
ELEMENTARY EDUCATION									21736 5
PRE-ELEMENTARY EDUCATION									19500 1
MERCHANDISING MANAGEMENT				22500 1					
FOREIGN LANGUAGES		28000 2		21000 1		20000 1			
LETTERS (incl English, Li		29000 4		23750 4		23500 8			
VISUAL & PERFORMING ARTS		21000 1		19500 2					21000 1
HUMANITIES - OTHER		32000 2		21000 1		21758 2			14833 3
HISTORY		33333 3	32000 1	21300 2		20750 4			16750 2
POLITICAL SCIENCE/GOVT		32500 6		23888 8		21554 12			23940 1
PSYCHOLOGY		32000 1		18992 5		23000 1			
SOCIAL SCIENCES-OTHER		33714 7	32500 1	23333 3		21800 4			
CIVIL		26252 1		34050 2					
COMPUTER		27000 1							
ELECTRICAL/ELECTRONIC		29042 12		32633 3					
INDUSTRIAL		30096 23 37000/28000		30600 5					
MECHANICAL		30922 9		32518 10					

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ENGINEERING TECHNOLOGY		32000 1							
AGRIBUSINESS				22000 1					
COMPUTER SCIENCE		29727 11							
BIOLOGICAL								29500 2	20000 3
CHEMISTRY								28200 1	
MATHEMATICS		28050 10		29850 2	24198 2			31908 1	
PHYSICS		31333 3		33000 1					
OTHER PHYSICAL & EARTH SC		16000 1		22500 1					

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28721 414 38500/25000	25647 78 31500/22000	25791 22 33000/20800	27422 29 35000/22000	30606 36 40000/26000	26400 2	26000 1	28000 3	29278 118 36000/25000
BACHELOR - TECHNICAL	28333 3	26520 1	36000 2		32800 5	31000 1	30500 1		30986 18

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	28875 4	24016 31 28500/21000	24058 19		22583 6	21750 2	24217 6	23051 6	17125 4
BACHELOR - TECHNICAL	31000 1	30000 1	24250 2					34500 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	23300 15	25880 21 37000/21250	25583 42 30000/22000	24250 8	24200 15	21500 2	23351 97 35000/18000	22320 10	20000 1
BACHELOR - TECHNICAL		28400 1	23000 1	35100 1	31000 1		30347 17	26376 6	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	19998 2	21500 1	18000 2		16000 1				30000 1
BACHELOR - TECHNICAL			23950 2	29850 2	26494 5	23372 4	29675 110 39796/26000	29493 17	32122 106 37000/29000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	29386 5				30750 4	21000 1			29875 8
BACHELOR - TECHNICAL	33298 36 37400/30000	32267 28 35000/31500	33058 47 39000/30000	34443 21 38500/33400	32105 46 41500/28000	30302 11	34631 102 38600/32136	32110 74 37920/28000	31726 397 40000/26900

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	21500 2	20133 3	20000 1						24420 5
BACHELOR - TECHNICAL		19000 1	25000 1	31421 17		45176 10			

AVERAGE SALARY OFFERS SEPTEMBER 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17514 7	18707 7	13650 14	17825 4	26679 28 36000/22000	28665 24 34000/26000	31123 20 36000/28000	29250 2	
BACHELOR - TECHNICAL		27600 1			30416 49 36000/25000	31790 29 38500/27000	29340 26 36000/26000	30497 23 33300/28000	23500 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29892 83 39000/26000	29171 7	23730 134 41000/20000	20178 1	21997 34 33000/20000	26000 1	30000 3	18973 14
BACHELOR - TECHNICAL		29469 72 37500/27000		31255 25 35100/28000	24198 2			29777 4	20000 3